

Clarification of Pre-Bid Queries

RFQ for EMPANELMENT OF CONSULTANTS FOR LOCK GATE SYSTEMS, PUMPING STATIONS, SLUICE SYSTEMS, BUNKERING, MARINA, COASTAL ROAD WORKS, SHIP REPAIR YARDS

S.No	Clause Description	Details of Item per Tender Requirement	Query/ Suggestion	Clarifications
Name of Firm: M/s HaskoningDHV Consulting Pvt. Ltd				
1	Pg 9, Clause 7.1	Average annual turnover during the last 3 financial years ending with 31st March (2012-13, 2013-14 and 2014-15) should be of at least Rs 100 Lakhs and should have made profit (Profit after tax) in last three years	Kindly request you to amend this clause as below – “Average annual turnover during the last 3 financial years ending with 31st March (2012-13, 2013-14 and 2014-15) should be of at least Rs 100 Lakhs.”	Average annual turnover during the last 3 financial years ending with 31st March (2012-13, 2013-14 and 2014-15) should be of at least Rs 100 Lakhs.
2	Pg 10, Clause 8	The applicant should provide details of completed assignments in the last 07 years to similar experience in providing the consultancy service. For each assignment, the applicant should provide details of the nature of consultancy provided, Client response, Further action taken by the client in implementation and its status as also duration of the assignment, Cost of project and total fee etc	We kindly request you to accept CA certificate will be acceptable in the absence of completion certificates.	The applicant should provide details of completed assignments in the last 07 years to similar experience in providing the consultancy service. For each assignment, the applicant should provide details of the nature of consultancy provided, Client response, Further action taken by the client in implementation and its status as also duration of the assignment, Cost of project and total fee etc. Statutory Auditor/CA Certificate is acceptable.
3	Pg 11, Clause 9.5	For applicants who are subsidiaries of foreign companies (Equity of Foreign entity more than 50%) and if their turnover are claimed, the IPA/Major	Please confirm that the use of credentials (both technical and financial) of our parent company and its subsidiaries to support our application	For applicants who are subsidiaries of foreign companies (Equity of Foreign entity more than 50%) and if

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		Seaport shall insist a letter from the Parent Company to make their services available to Indian Company as required and demanded by IPA/Major Seaport without any extra financial liabilities.	for empanelment is allowed. Please confirm this is permitted with a parent company authorisation letter.	their turnover are claimed, a letter from the Parent Company to make their services available to Indian Company for use of their credentials (both technical and financial) is required to be submitted by the bidder along with their bid without any extra financial liabilities to IPA.
4	Evaluation Criteria to be opted by Major Ports / Seaports further to shortlisting		Kindly confirm the evaluation criteria further to the empanelment. We insist that the QCBS selection method be opted by the Major Ports / Seaports and since these being specialised area of work, we insist on a 80 % weightage to the technical score and 20% weightage to financial score. Kindly confirm.	No change in 'Evaluation Criteria' of RFP is required.